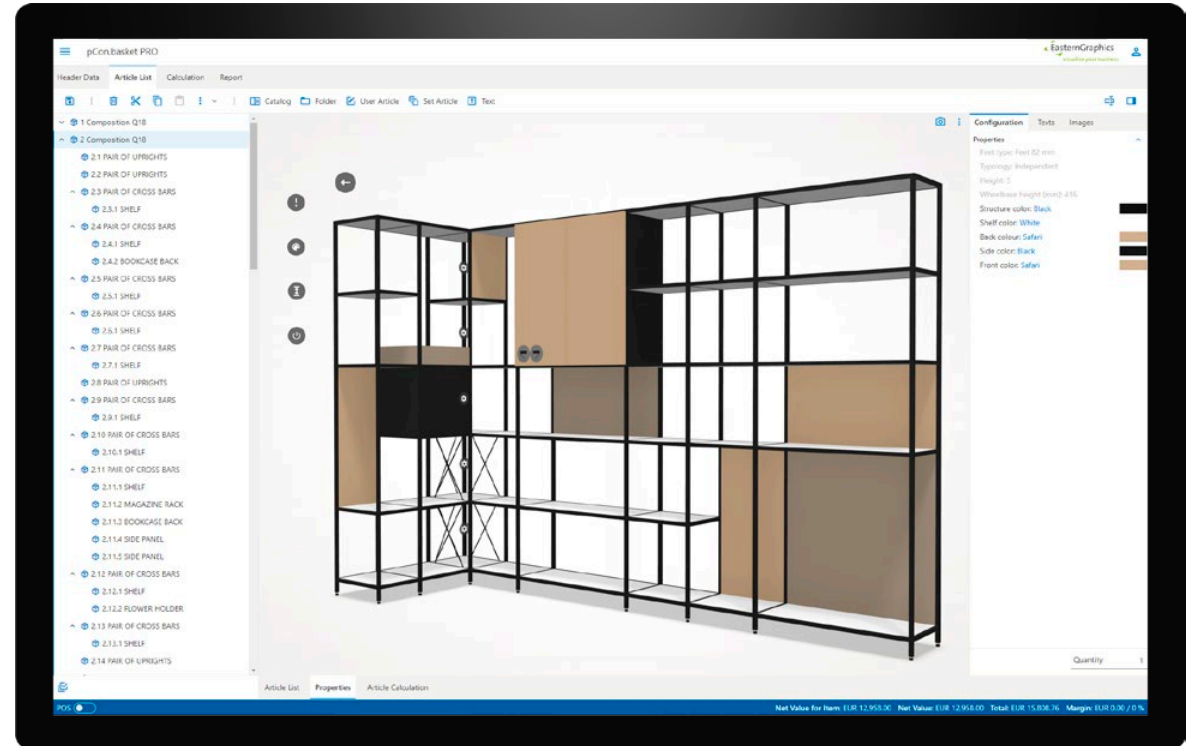




pCon.basket PRO

Simplify professional
quote creation



Embrace productivity and precision

Every quotation must be uniquely structured to maximize the chances of sealing the deal.

Easily manage purchasing conditions, discounts, upcharges, and margins, balancing profit with speed and accuracy. pCon.basket PRO provides the necessary flexibility and features to optimize your sales process.

Discover pCon.basket PRO!



Article list



Calculations



Header Data



Report



Export/Integration



Investment

Hundreds of top manufacturers and specialized dealers have seamlessly integrated pCon.basket PRO into their daily operations, enhancing their work processes.

interstuhl

HAWORTH

Steelcase

lapalma

bene

sedus

alea

CUF
MILANO

dvo_

emu

HermanMiller

vitra.

KAZA

maeroffice

EVO SPACE
LIVING WORKPLACE

rossetto
Design your work

fino
SINCE 1935

tétris
design×build

SILVERA

INWERK

montte gärtner

OXFORD
House®

facau^{193E}
design & build

areasistema
office furniture

KR
کیمیجی رامداس
KHIMJI RAMDAS

intertecnica

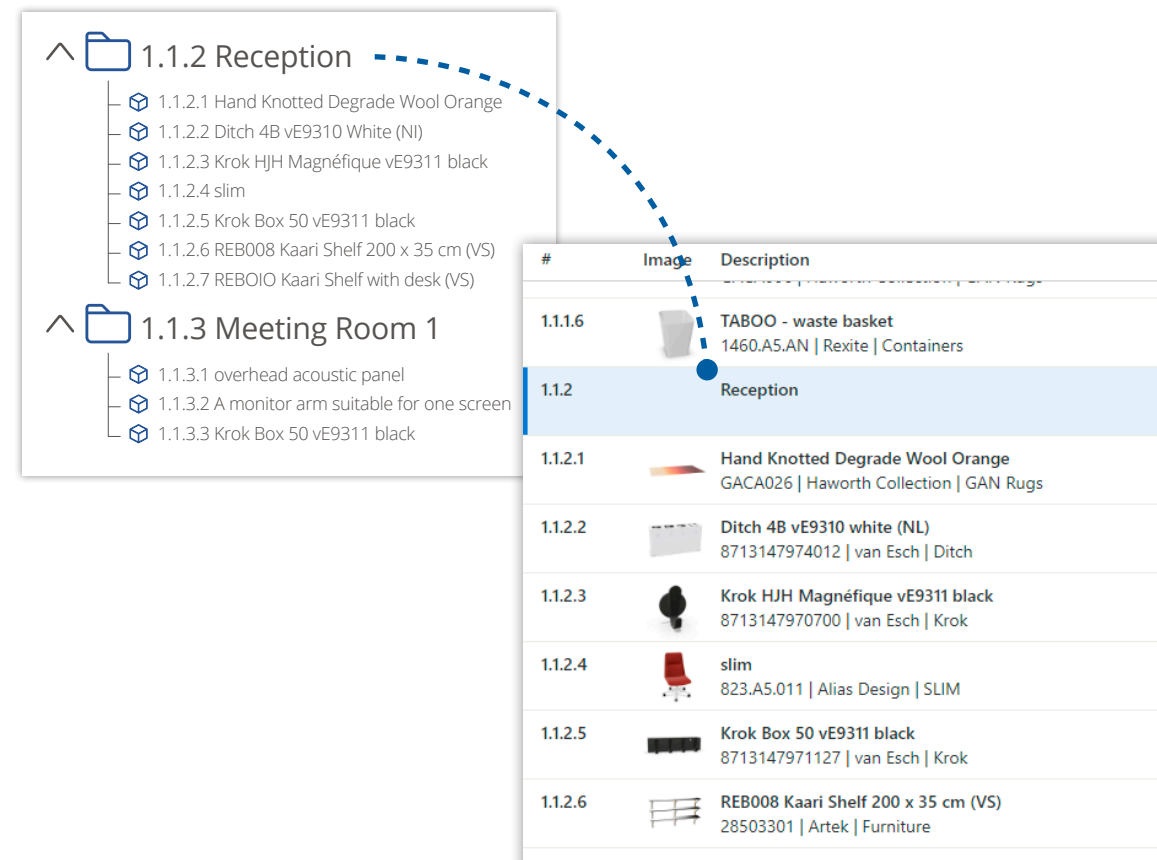
[ERREBIAN]²
esperienza al lavoro

 Article list

More comprehensible quotes

Create **folders** to organize articles by area or product typology.

Improve the clarity and readability of your quotes, making it easier for clients to navigate and understand the breakdown of costs – enhancing their decision-making process.











The screenshot displays a software interface with a folder structure on the left and a table of items on the right. A dashed blue line connects a folder icon in the table to the folder structure.

Folder Structure:

- 1.1.2 Reception
 - 1.1.2.1 Hand Knotted Degrade Wool Orange
 - 1.1.2.2 Ditch 4B vE9310 White (NL)
 - 1.1.2.3 Krok HJH Magnéfique vE9311 black
 - 1.1.2.4 slim
 - 1.1.2.5 Krok Box 50 vE9311 black
 - 1.1.2.6 REB008 Kaari Shelf 200 x 35 cm (VS)
 - 1.1.2.7 REBOIO Kaari Shelf with desk (VS)
- 1.1.3 Meeting Room 1
 - 1.1.3.1 overhead acoustic panel
 - 1.1.3.2 A monitor arm suitable for one screen
 - 1.1.3.3 Krok Box 50 vE9311 black

Table:

#	Image	Description
1.1.1.6		TABOO - waste basket 1460.A5.AN Rexite Containers
1.1.2		Reception
1.1.2.1		Hand Knotted Degrade Wool Orange GACA026 Haworth Collection GAN Rugs
1.1.2.2		Ditch 4B vE9310 white (NL) 8713147974012 van Esch Ditch
1.1.2.3		Krok HJH Magnéfique vE9311 black 8713147970700 van Esch Krok
1.1.2.4		slim 823.A5.011 Alias Design SLIM
1.1.2.5		Krok Box 50 vE9311 black 8713147971127 van Esch Krok
1.1.2.6		REB008 Kaari Shelf 200 x 35 cm (VS) 28503301 Artek Furniture

Intuitive quotations with wide images

Employ **full-width images** to distinctly delineate each project area.

Accentuate key project spaces, creating an intuitive and engaging quote layout.

1.1.2 Reception

- 1.1.2.1 Hand Knotted Degrade Wool Orange
- 1.1.2.2 Ditch 4B vE9310 White (NI)
- 1.1.2.3 Krok HJH Magnéifique vE9311 black
- 1.1.2.4 slim
- 1.1.2.5 Krok Box 50 vE9311 black
- 1.1.2.6 REB008 Kaari Shelf 200 x 35 cm (VS)
- 1.1.2.7 REBOIO Kaari Shelf with desk (VS)

1.1.3 Meeting Room 1

- 1.1.3.1 overhead acoustic panel
- 1.1.3.2 A monitor arm suitable for one screen
- 1.1.3.3 Krok Box 50 vE9311 black

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
1.1.2 Reception 1.1.2.1 GACA026 Hand Knotted Degrade Wool Orange Haworth Collection GAN Rugs Hand Knotted Degrade Wool Orange Order number: Gandia carpets: GACA026 Width: 200 cm Depth: 300 cm Carpet color: Orange	1	4,580.00	4,580.00
1.1.2.2 Ditch 4B vE9310 white (NI)	1	1,800.00	1,800.00

Make it special

Combine the flexibility of your own created articles to the power of configurable articles.

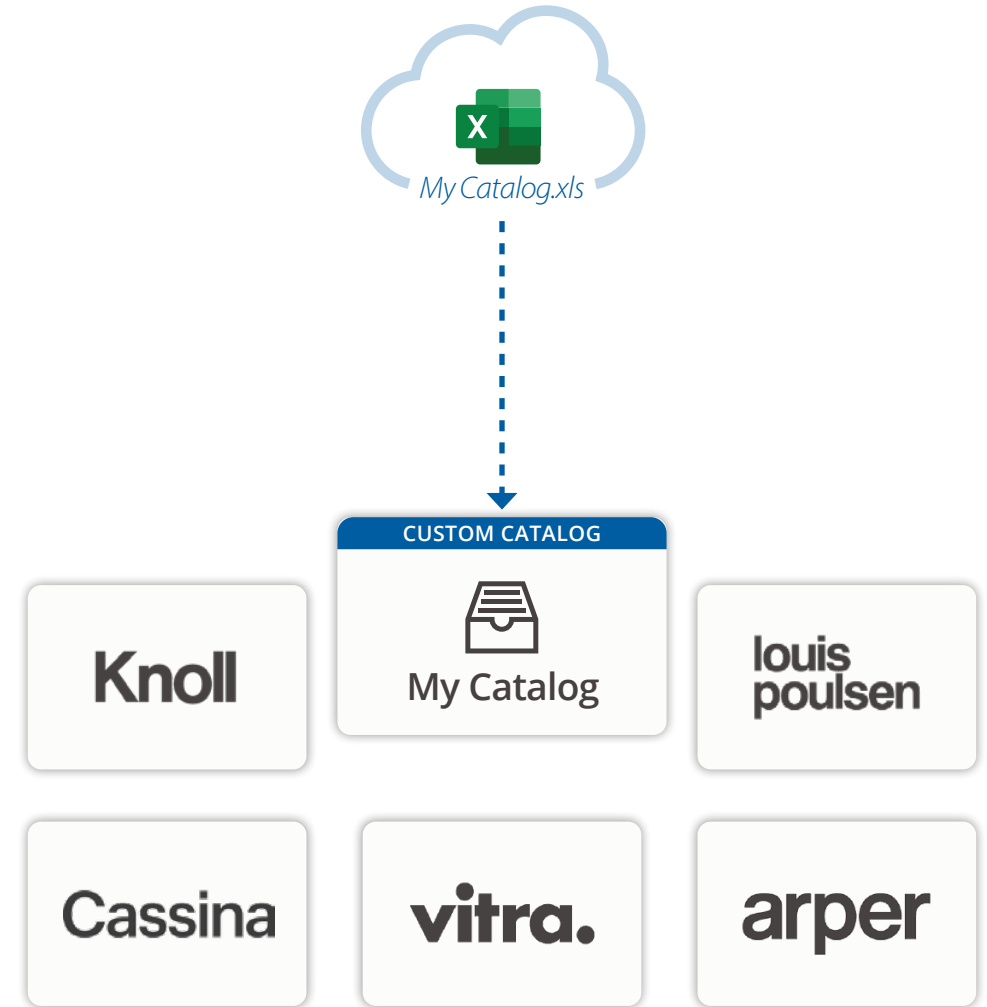
Effortlessly **convert any standard article** into a special one, or easily create a **new article** from scratch by adding an image, description and price.



Create your own catalogs

Create personalized catalogs with your **frequently used products and services**.

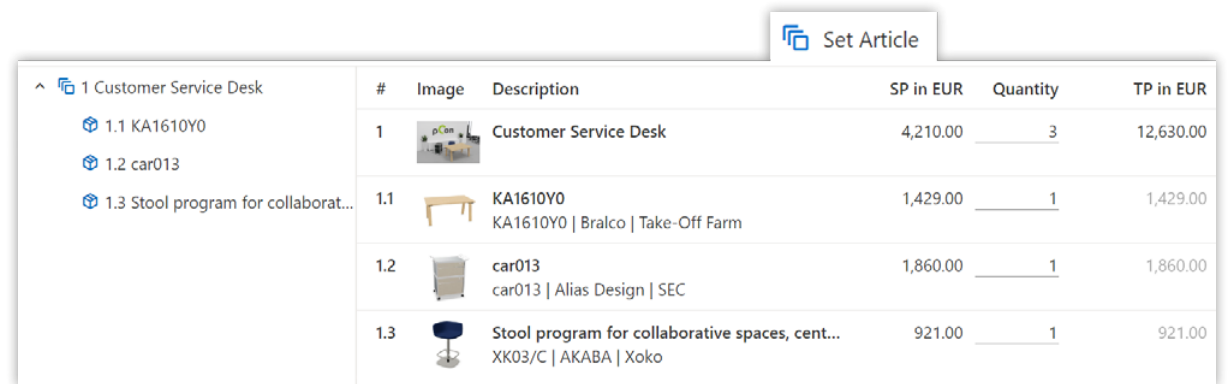
Simply fill out an **Excel template** and load it to the cloud to seamlessly integrate it alongside existing manufacturer catalogs.







Hide product complexity

Merge multiple articles into one **set article** to enhance quotation clarity and improve readability.

Ideal for **concealing the components** of complex articles or when creating a **composition of products** that recurs throughout a project.



The screenshot shows a software interface with a 'Set Article' button at the top right. Below it is a table with columns for '#', 'Image', 'Description', 'SP in EUR', 'Quantity', and 'TP in EUR'. The table lists three items under the heading '1 Customer Service Desk': a main desk item (1) and two sub-items (1.1 and 1.2).


#	Image	Description	SP in EUR	Quantity	TP in EUR
1		Customer Service Desk	4,210.00	3	12,630.00
1.1		KA1610Y0 KA1610Y0 Bralco Take-Off Farm	1,429.00	1	1,429.00
1.2		car013 car013 Alias Design SEC	1,860.00	1	1,860.00
1.3		Stool program for collaborative spaces, cent... XK03/C AKABA Xoko	921.00	1	921.00

Improve clarity with personalized descriptions


Occasionally, manufacturer descriptions may be inadequate or unavailable in your desired language.

Effortlessly **modify or add your personalized text**, substituting the default content.


Configuration **Texts** Images




Customer Short Text ⓘ 

Upholstered chair

Customer Long Text ⓘ 

Upholstered chair with shell in polyurethane covered with fabric or leather.
Support belt and legs in stove enamelled aluminium

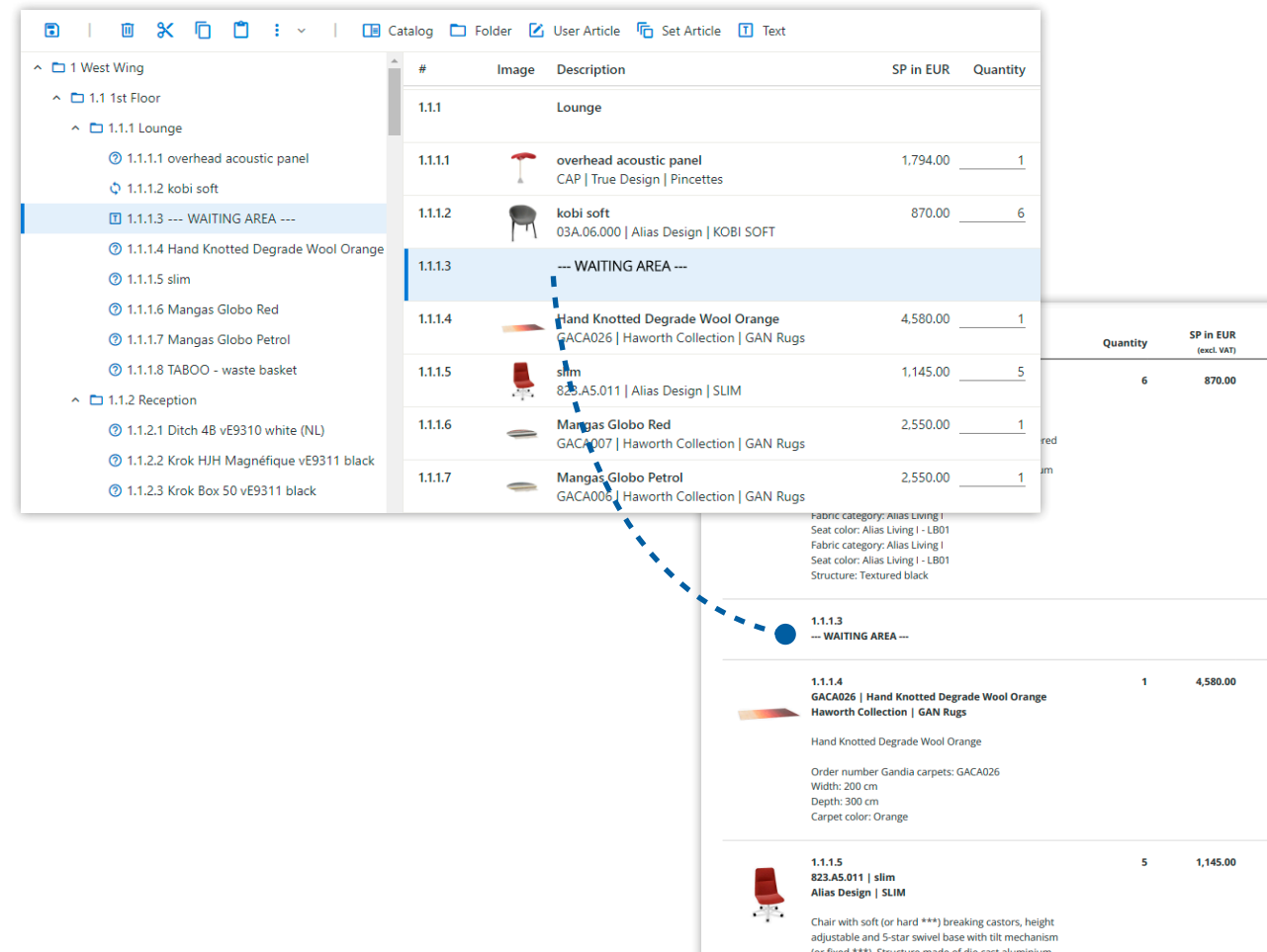
Customer Variant Text ⓘ 

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1.1.1.2 03A.06.000 Upholstered chair Alias Design KOBI SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium Seat type: Alias A Fabric category: Alias Living I Seat color: Alias Living I - LB01 Fabric category: Alias Living I Seat color: Alias Living I - LB01 Structure: Textured black	6	870.00	5,2
 1.1.1.3 GACA026 Hand Knotted Degrade Wool Orange Haworth Collection GAN Rugs Hand Knotted Degrade Wool Orange Order number Gandia carpets: GACA026 Width: 200 cm Depth: 300 cm Carpet color: Orange	1	4,580.00	4,5
 1.1.1.4 823.A5.011 slim Alias Design SLIM	5	1,145.00	5,7







Add clarity with text positions

Insert text positions to enhance clarity to your quote.

Utilize them to detail areas, describe products, or to furnish additional information within the article list.



The screenshot displays a software interface for managing an article list. On the left, a tree view shows a hierarchy: '1 West Wing' > '1.1 1st Floor' > '1.1.1 Lounge' > '1.1.1.3 --- WAITING AREA ---'. The right side features a table with columns for '#', 'Image', 'Description', 'SP in EUR', and 'Quantity'. The table lists various items, including 'overhead acoustic panel', 'kobi soft', 'Hand Knotted Degrade Wool Orange', 'slim', 'Mangas Globo Red', and 'Mangas Globo Petrol'. A blue dashed line highlights the connection between the '1.1.1.3 --- WAITING AREA ---' item in the list and its corresponding row in the table. Below the table, a detailed view of the selected item is shown, including its description, specifications, and pricing.

#	Image	Description	SP in EUR	Quantity
1.1.1		Lounge		
1.1.1.1		overhead acoustic panel CAP True Design Pincettes	1,794.00	1
1.1.1.2		kobi soft 03A.06.000 Alias Design KOBI SOFT	870.00	6
1.1.1.3		--- WAITING AREA ---		
1.1.1.4		Hand Knotted Degrade Wool Orange GACA026 Haworth Collection GAN Rugs	4,580.00	1
1.1.1.5		slim 823.A5.011 Alias Design SLIM	1,145.00	5
1.1.1.6		Mangas Globo Red GACA007 Haworth Collection GAN Rugs	2,550.00	1
1.1.1.7		Mangas Globo Petrol GACA008 Haworth Collection GAN Rugs	2,550.00	1

1.1.1.3 --- WAITING AREA ---

Fabric category: Alias Living 1
Seat color: Alias Living 1 - LB01
Fabric category: Alias Living 1
Seat color: Alias Living 1 - LB01
Structure: Textured black

Quantity	SP in EUR (excl. VAT)
6	870.00

1.1.1.4 GACA026 | Hand Knotted Degrade Wool Orange Haworth Collection | GAN Rugs 1 4,580.00

Hand Knotted Degrade Wool Orange

Order number Gandia carpets: GACA026
Width: 200 cm
Depth: 300 cm
Carpet color: Orange

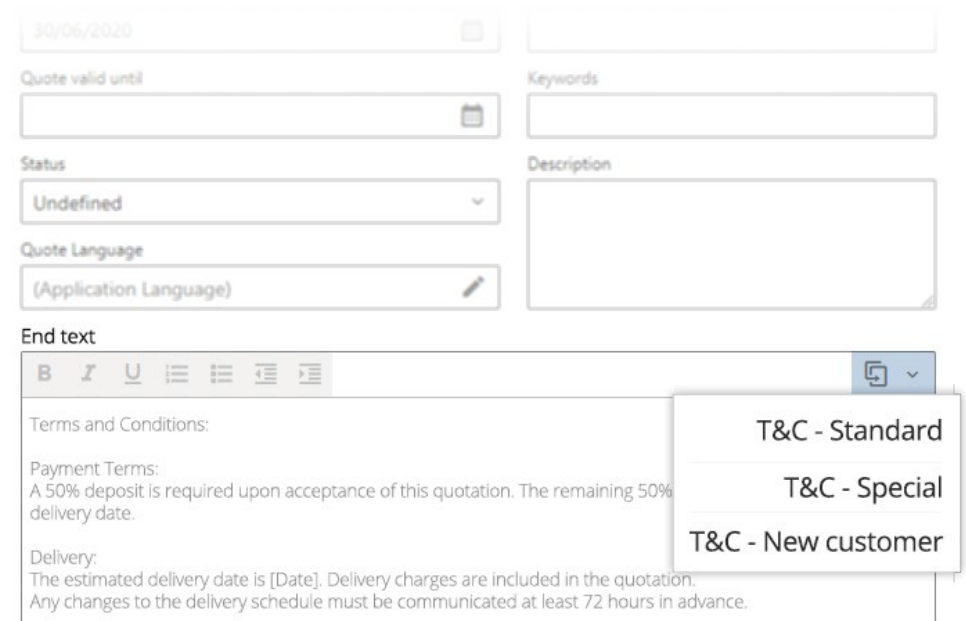
1.1.1.5 823.A5.011 | slim Alias Design | SLIM 5 1,145.00

Chair with soft (or hard ****) breaking castors, height adjustable and 5-star swivel base with tilt mechanism

Consistency with pre-defined texts

Define standard header and footer texts for quick insertion in quotations.

Create **pre-defined templates for various scenarios**, like several Terms & Conditions. Easily personalize them after insertion, if necessary.



The screenshot shows a quotation form with several input fields and a rich text editor. The fields include:

- Quote valid until: 30/06/2020
- Keywords: (empty)
- Status: Undefined
- Quote Language: (Application Language)
- Description: (empty)

The "End text" section contains a rich text editor with a toolbar (B, I, U, list, link, unlink, undo, redo) and a dropdown menu. The dropdown menu is open, showing three pre-defined templates:

- T&C - Standard
- T&C - Special
- T&C - New customer



The text in the editor reads:


Terms and Conditions:
Payment Terms:
A 50% deposit is required upon acceptance of this quotation. The remaining 50% delivery date.
Delivery:
The estimated delivery date is [Date]. Delivery charges are included in the quotation. Any changes to the delivery schedule must be communicated at least 72 hours in advance.

Propose choices to increase opportunities

Provide choices by adding **alternative items** that are distinctly identified and won't contribute to the final total.

Suggest **optional items** to cross-sell products that might enrich the proposed solution.

2.4		Chair with arms, po... LR01/P AKABA Lur	179.00	1	179.00
2.5		Chair with arms withc... LR08/C AKABA Lur	474.00	1	474.00 <i>optional</i>














- Mark as optional
- Mark as alternative

Merge identical articles

With a single click, consolidate all identical articles within your project, enhancing **organization and efficiency**.

Choose to either keep the existing folder structure or opt for a simplified, flat summary of all articles.

1.1.2.1	 Hand Knotted Degrade Wool Orange GACA026 Haworth Collection GAN Rugs	4,580.00	1	4,580.00
1.1.2.2	 Ditch 4B vE9310 white (NL) 8713147974012 van Esch Ditch	1,800.00	1	1,800.00
1.1.2.3	 slim 823.A5.011 Alias Design SLIM	1,145.00	2	2,290.00
1.1.2.4	 Krok H/H Magnélique vE9311 black 8713147970700 van Esch Krok	52.00	10	520.00
1.1.2.5	 Krok Box 50 vE9311 black 8713147971127 van Esch Krok	190.00	1	190.00
1.1.2.6	 REB008 Kaari Shelf 200 x 35 cm (V5) 28503301 Artek Furniture	2,143.00	2	4,286.00
1.1.2.7	 overhead acoustic panel CAP True Design Pincettes	1,794.00	1	1,794.00
1.1.2.8	 slim 823.A5.011 Alias Design SLIM	1,145.00	1	1,145.00
1.1.2.9	 A monitor arm suitable for one screen. BNESO11 Bakkerelkhuizen Bakkerelkhuizen	169.99	1	169.99
1.1.2.10	 SADDLE CHAIR. Barstool 1248 Walter Knoll AG & Co. KG SADDL	1,807.00	1	1,807.00

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1.1.2.3 823.A5.011 slim Alias Design SLIM Chair with soft (or hard ***) breaking castors, height adjustable and 5-star swivel base with tilt mechanism (or fixed ***). Structure made of die cast aluminium stove enamelled, polished or chromed. Seat shell made of printed polyurethane and metal frame, with back side made of plastic material, lacquered or covered with Camira® or Kvadrat® fabric or leather Pelle Frau®.***on request Seat type: Camira A Fabric category: Xtreme Plus Seat color: YN027 Xtreme Plus Camira®	3	1,145.00	3,435.00



Calculations



Powerful article calculation

With its **exceptional calculation flexibility**, pCon.basket PRO effortlessly adapts to multiple pricing strategies.

With advanced article-level calculation tools, it allows for precise quote customizations to meet specific customer requirements.

- 1.1.2 Reception
 - 1.1.2.1 Hand Knotted Degrade Wool Orange
 - 1.1.2.2 Ditch 4B vE9310 White (NI)
 - 1.1.2.3 Krok HJH Magnétique vE9311 black
 - 1.1.2.4 slim
 - 1.1.2.5 Krok Box 50 vE9311 black
 - 1.1.2.6 REB008 Kaari Shelf 200 x 35 cm (VS)
 - 1.1.2.7 REBOIO Kaari Shelf with desk (VS)
- 1.1.3 Meeting Room 1
 - 1.1.3.1 overhead acoustic panel
 - 1.1.3.2 A monitor arm suitable for one screen
 - 1.1.3.3 Krok Box 50 vE9311 black

Description	Amount	Quantity	Value
Purchase			
Base Price			0.00 EUR
Price (Gross)			14.781.00 EUR
Vendor discount	0.00 %		0.00 EUR
Gross Value			14.781.00 EUR
Percent discount	0.00 %		0.00 EUR
Absolute discount	0.00 EUR		0.00 EUR
Purchase Price			14.781.00 EUR
Sale			
Base Price			0.00 EUR
Sales Price			0.00 EUR
Price (Gross)			14.781.00 EUR
Sales discount	0.00 %		0.00 EUR
Gross Value			14.781.00 EUR
Percent discount 1	13.00 %		-1.921.53 EUR
Percent discount 2	0.00 %		0.00 EUR
Absolute discount 1	0.00 EUR		0.00 EUR
Absolute discount 2	0.00 EUR		0.00 EUR
Discount Amount			-1.921.53 EUR
Net Value for Item			12.859.47 EUR
Header discounts and upcharges			
Percent discount 1	0.00 %		0.00 EUR
Percent discount 2	0.00 %		0.00 EUR
Absolute discount 1	0.00 EUR		0.00 EUR



Define default price conditions

Configure default **purchase calculations** for different suppliers.

Benefit from automated profit margin analysis, keeping profitability always in focus.

Configure default **sales calculations** to include specific costs tied to various manufacturers or products, such as installation and shipping.

Profile

Default ☆ [Icons]

+	Manufacturer	Series	Purchase Price		Sales Price	
			internal	external	internal	external
	ARTMI - Artemide	*		+ 60 %		+ 4 %
	CASSINA - CASSINA S.p.A.	*		- 30 %		
	CASSINA - CASSINA S.p.A.	BOB - Boboli	+ 5 %	- 30 %		
	MAGI - Magis	TRO - Troy		+ 40 %		+ 6 %
	WK - Walter Knoll	*	+ 7 %	- 25 %		

Ok Cancel



Price condition profiles

Create price profiles to **handle different pricing scenarios**, from standard conditions to special promotions.

Admins can create and maintain the condition profiles for their organization to ensure consistency across all internal users.

Profile

- Global Account Conditions
- Default
- Black Friday
- Global Account Conditions

+	Manufacturer	Series	Purchase Price		Sales Price	
			internal	external	internal	external
	ARTMI - Artemide	*		+ 60 %		+ 4 %
	CASSINA - CASSINA S.p.A.	*		- 30 %		
	CASSINA - CASSINA S.p.A.	BOB - Boboli	+ 5 %	- 30 %		
	MAGI - Magis	TRO - Troy		+ 40 %		+ 6 %
	WK - Walter Knoll	*	+ 7 %	- 25 %		

+	Manufacturer	Series	Purchase Price		Sales Price	
			internal	external	internal	external
	ARTMI - Artemide	*		+ 60 %		- 5 %
	CASSINA - CASSINA S.p.A.	*		- 30 %		- 5 %
	CASSINA - CASSINA S.p.A.	BOB - Boboli	+ 5 %	- 30 %		- 5 %
	MAGI - Magis	TRO - Troy		+ 40 %		- 5 %
	WK - Walter Knoll	*	+ 7 %	- 25 %		- 5 %



Implement flexible pricing strategies

Apply up to four distinct price conditions for unparalleled flexibility:

Purchase price

- **Internal:** Modify the manufacturer's list price.
- **External:** Conditions received from the manufacturer.

Sales price

- **Internal:** Sales calculations not disclosed on customer quotations.
- **External:** Sales calculations for which you can dynamically select the visibility in the quotations.

Add Condition

Manufacturer ID: VI - Vitra

Series ID: [Empty]

Purchase Price - internal: + 5 %

Purchase Price - external: - 35 %

Sales Price - internal: + 5 %

Sales Price - external: + 10 %

Buttons: Ok, Cancel

Description			
Purchase			
Base Price			
Purchase Price			
Price (Gross)	0.00 EUR		0.00 EUR
Percent markup	+ 5.00 %		+ 14.30 EUR
Gross Value	300.37 EUR		300.37 EUR
Percent discount	- 35.00 %		- 105.13 EUR
Absolute discount	- 0.00 EUR		- 0.00 EUR
Purchase Price	+ 195.24 EUR		+ 195.24 EUR
Sale			
Base Price	286.07 EUR	1	286.07 EUR
Sales Price	286.07 EUR		286.07 EUR
Sales Price (adjusted)	0.00 EUR		0.00 EUR
Percent markup	+ 5.00 %		+ 14.30 EUR
Upcharge	+ 0.00 EUR		+ 0.00 EUR
Gross Value	300.37 EUR		300.37 EUR
Percent discount 1	+ 10.00 %		+ 30.04 EUR
Percent discount 2	- 0.00 %		- 0.00 EUR
Absolute discount 1	- 0.00 EUR		- 0.00 EUR
Absolute discount 2	- 0.00 EUR		- 0.00 EUR
Discount Amount	30.04 EUR		30.04 EUR
Net Value for Item	+ 330.41 EUR		+ 330.41 EUR



Adjust default sales prices

There are occasions where displaying the default manufacturer's sales price may not align with your pricing strategy.

For instance, you can add a 10% markup on the sales price and keep this **adjusted price transparent to the customer.**

The margin calculation will accurately account for this markup.

Purchase				
Base Price	1,860.00 EUR	1	1,860.00 EUR	
Purchase Price	1,860.00 EUR		1,860.00 EUR	
Price (Gross)	0.00 EUR		0.00 EUR	
Gross Value	1,860.00 EUR		1,860.00 EUR	
Percent discount	17.00 %		316.20 EUR	
Absolute discount	0.00 EUR		0.00 EUR	
Purchase Price	1,543.80 EUR		1,543.80 EUR	

Sale				
Base Price	1,860.00 EUR	1	1,860.00 EUR	
Sales Price	1,860.00 EUR		1,860.00 EUR	
Sales Price (adjusted)	0.00 EUR		0.00 EUR	
Percent upcharge	10.00 %		186.00 EUR	
Upcharge	0.00 EUR		0.00 EUR	
Gross Value	2,046.00 EUR		2,046.00 EUR	



Adjust prices at the article level

Apply discounts or upcharges **only to selected articles**. Use filters to select articles by manufacturer, series, article number, folder, or description.

Add up to four distinct price adjustments per article - either as a **fixed value** or a **percentage**.

This fundamental feature ensures the necessary flexibility for project involving multiple suppliers.

Base Price	271.00 EUR	271.00 EUR	
▼ Purchase			
Supplier discount	− 40 %	− 108.40 EUR	↶
Absolut discount	− 0.00 EUR	− 0.00 EUR	↶
Purchase price	162.60 EUR	162.60 EUR	
▼ Sale			
Promotion discount	− 12 %	− 108.40 EUR	↶
Absolut discount	− 5 %	− 0.00 EUR	↶
Purchase price	+ 84.52 EUR	+ 84.52 EUR	↶
Net Value	142.04 EUR	142.04 EUR	
Margin %	14.475 %	20.56 EUR	










Maintain control over margins

Profit margins are essential financial indicators, representing the percentage of revenue that becomes profit.

Benefit from **real-time margin analysis**, to clearly understand the impact of discounts.

Make well-informed decisions, ensuring your pricing strategies are not only competitive but also profitable.

823.A5.001 Alias Design SLIM	
1.1.1.6	 high back 2 seater sofa SL5000 True Design Slight
1.1.1.7	 REB010 Kaari Shelf with desk (VS) 28503001 Artek Furniture
1.1.1.8	 Hand Knotted Degrade Wool Orange GACA026 Haworth Collection GAN Rugs
1.1.1.9	 A monitor arm suitable for two screen. BNESO12 Bakkerelkhuizen Bakkerelkhuizen
1.1.1.10	 Mangas Globo Petrol GACA006 Haworth Collection GAN Rugs
1.1.1.11	 Swivel meeting chair, LOW back, swinging system GAM00A0207ME11 Sitland Grace
1.1.1.12	 QUINTA Modular partition system basic unit 2600.00.T2 Rexite Modular systems

Article List Properties Article Calculation

EUR 291,986.25 **Margin: EUR 31,284.24 / 10.714 %**



Reverse calculations for precise values

Input **target values**, and the application reversely calculates how to achieve them.

For example, to attain a 20% margin on Knoll products, select the relevant articles, double-click on the Margin field, and enter the target value. The application **reversely calculates the needed discounts** for each Knoll article to achieve the desired margin.

Sale				
Gross Value		1,429.00 EUR		1,429.00 EUR
Percent discount 1	-	0.00 %	-	0.00 EUR
Percent discount 2	-	0.00 %	-	0.00 EUR
Absolute discount 1	+	267.94 EUR	+	267.94 EUR ↻
Absolute discount 2	-	0.00 EUR	-	0.00 EUR
Discount Amount		267.94 EUR		267.94 EUR
Net Value for Item	+	1,696.94 EUR	+	1,696.94 EUR

Summary				
Purchase Price	+	1,357.55 EUR	+	1,357.55 EUR
Net Value	+	1,696.94 EUR	+	1,696.94 EUR
Margin	+	339.39 EUR	+	339.39 EUR
Margin %	+	20.00 %	+	339.39 EUR



Article selection for key financial insights

Use selection filters like manufacturer or product series to assess critical financial and project aggregates.

This feature offers **crucial financial insights**, including the total sales price, applied discounts or upcharges, profit margins, among other metrics.

It enhances your ability to segment, understand, and manage the various financial aspects of your project.

Article Selector

Folder: 1 West Wing

Manufacturer: Vitra

Series: Nelson Collection, Prouve

Vitra

- Nelson Collection
- Prouve

Sale			
Gross Value			20,259.51 EUR
Percent discount 1	5.00 %		1,012.98 EUR
Percent discount 2	0.00 %		0.00 EUR
Absolute discount 1	0.00 EUR		0.00 EUR
Absolute discount 2	0.00 EUR		0.00 EUR
Discount Amount			1,012.98 EUR
Net Value for Item			21,272.49 EUR

Summary			
Purchase Price			20,259.51 EUR
Net Value			21,272.49 EUR
Margin			1,012.98 EUR
Margin %	4.76 %		1,012.98 EUR





Header Data



Easily access contact information

Effortlessly link with your **Office 365 account**, enabling quick access and integration of customer information from your Outlook contacts database.

This seamless connection not only saves time but also enhances accuracy in customer data management.

Customer Search

Search

Customer	Contact Person	Address
Bristol	Sonia Pedretti	sonia.pedretti@bristol
Transforma Healthcare	Hanna Wilson	hanna.wilson@transfor
Varaschin	Paul River	paul.river@varaschin
MGGM + Frezza	Giorgio Dorelli	giorgio.dorelli@frezza
Bristol	John Cage	john.cage@bristol
Animatore	Silvia Lopez	silvia.lopez@animatore
Esmach	Elisa Rubelli	elisa.rubelli@esmach




Automatically set validity dates

Ensure every new quote has an expiration date.

The Default Quote Validity feature allows you to set a **predefined validity duration** for every new quote, enhancing your control over the sales cycle.

Quote valid until

19/01/2024 

January 2024							2024			
M	T	W	T	F	S	S	Jan	Feb	Mar	Apr
1	2	3	4	5	6	7				
8	9	10	11	12	13	14				
15	16	17	18	19	20	21	May	Jun	Jul	Aug
22	23	24	25	26	27	28	Sep	Oct	Nov	Dec
29	30	31	1	2	3	4				

Go to today



Stay organized with the status tracking

Efficiently categorize and track the progress of every quotation using the status tracking feature.

Undefined: Newly created quotation.

In Progress: Quotations currently being created.

Offered: Quotations sent to clients.

Not Commissioned: Quotations declined by client.

Ordered: Quotations that has led to confirmed orders.

Status

- Undefined
- In progress
- Offered
- Not commissioned
- Ordered



Simplify client address management

The dedicated 'Shipping' and 'Billing Address' fields offer flexibility to meet your customer needs.

These fields can be **displayed in the quotation** for clear information throughout the sales interaction.

The screenshot displays a software interface for 'Header Data'. On the left is a navigation menu with options: 'Quote', 'Customer' (highlighted), 'Person In Charge', and 'Currency and Taxes'. The main area contains a search bar labeled 'Search Customer' and several input fields: 'Company' (filled with 'EasternGraphics'), 'ID', 'Customer Number' (filled with 'EGRSE2020'), and 'Condition Number'. To the right is a 'Remarks' text area. At the bottom, there are three expandable sections: 'Main Address', 'Shipping Address', and 'Billing Address'. A blue dashed box highlights the 'Shipping Address' and 'Billing Address' sections.




Report

Ultra-flexible reports

Leverage the power of the report template, a key PRO feature designed for a versatile customization of product information and visual layout.

Create **countless layouts** from a single article list for highly personalized proposals. Easily tweak more than 20 parameters to perfect your quote's structure.



Subject

Proposal

Image size

Short/Long description

Discount/Upcharge

Logo (URL and size)

EasternGraphics
visualize your business

Luca Grilli, OmniCreation, Via Indipendenza 10, 40100 Bologna

EasternGraphics srl
Via Rimini 7
40100 Bologna
Italy

Customer No. EGRSE2020
Tel 051 587 5509
Date 1/10/24
Quote Date 6/30/20

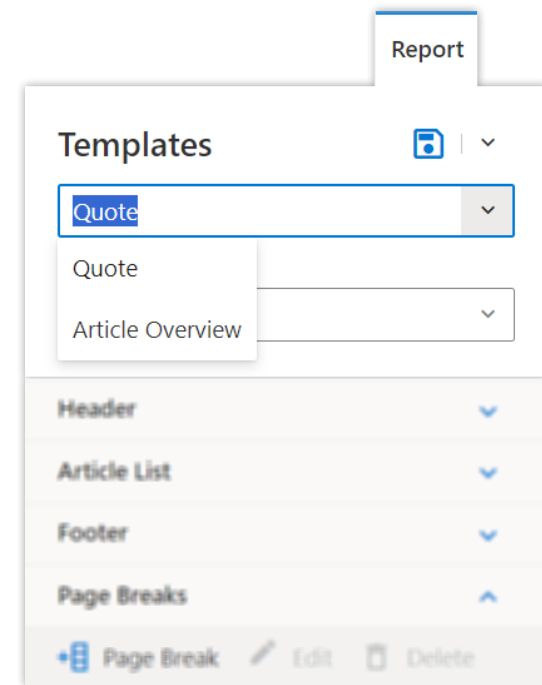
Email info@omnicreation.it Mobile 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
1 Reception			
1.1 GACA026 Hand Knotted Degrade Wool Orange Haworth Collection GAN Rugs  Hand knotted Degrade Wool Orange Order number Gandia carpets: GACA026 Width: 200 cm Depth: 300 cm Carpet color: Orange	1	3,984.60	3,984.60
Price (Gross)		4,580.00	4,580.00
Percent discount 1 (-13%)		-595.40	-595.40
Position Net		3,984.60	3,984.60
1.2 8713147974012 Ditch 4B vE9310 white (NL) van Esch Ditch  Ditch 4B vE9310 white (NL) Waste sorting bin Waete_Paper_Plastic_Cups	1	1,800.00	1,800.00

Pre-created reports

Start your quotation by selecting one of the two base report layouts:

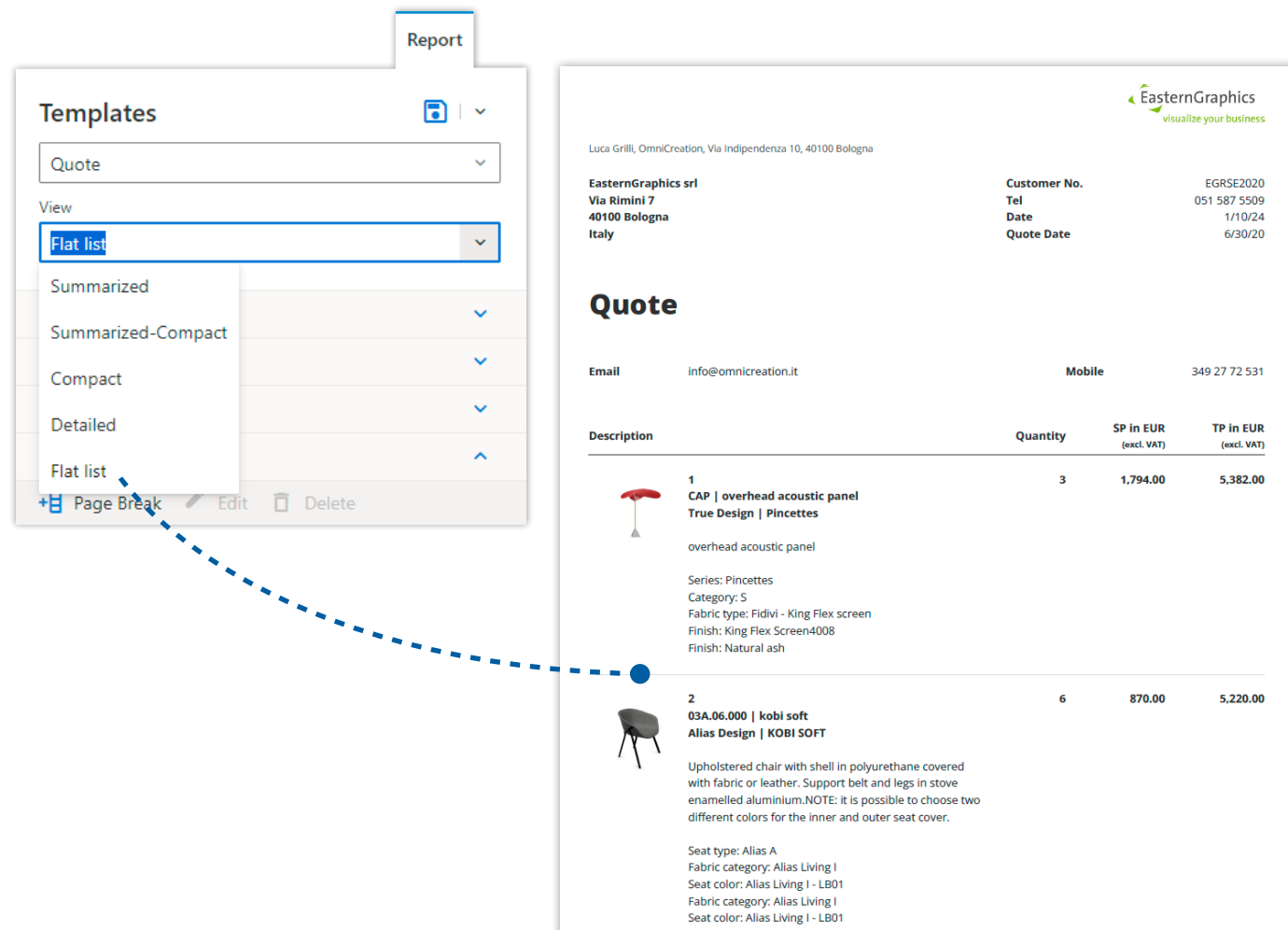
- **Quote** – Article list with individual and total sales prices. Select it to create personalized quotations.
- **Article Overview** – Article list without any sales price information.



Pre-created report views

Quickly adjust your quote's structure with various pre-designed views, further customizable to your preferences.

Choosing a view **changes the report's basic layout**. For instance, the 'Flat list' view creates an entirely flat article list without folders or sub-articles.



The image shows a software interface for generating reports. On the left, a 'Templates' dropdown menu is open, showing options: 'Quote', 'Flat list' (selected), 'Summarized', 'Summarized-Compact', 'Compact', 'Detailed', and 'Flat list'. Below the menu are buttons for '+ Page Break', 'Edit', and 'Delete'. On the right, a preview of a quote report is shown. The report header includes the company name 'EasternGraphics' and logo, address 'Luca Grilli, OmniCreation, Via Indipendenza 10, 40100 Bologna', and contact information. The quote details include 'EasternGraphics srl', address 'Via Rimini 7, 40100 Bologna, Italy', and customer information: 'Customer No. EGRSE2020', 'Tel. 051 587 5509', 'Date 1/10/24', and 'Quote Date 6/30/20'. The main body of the report is a table with columns: 'Description', 'Quantity', 'SP in EUR (excl. VAT)', and 'TP in EUR (excl. VAT)'. Two items are listed: 1. 'CAP | overhead acoustic panel True Design | Pincettes' with quantity 3, SP 1,794.00, and TP 5,382.00. 2. '03A.06.000 | kobi soft Alias Design | KOBI SOFT' with quantity 6, SP 870.00, and TP 5,220.00. Each item has a small icon and detailed specifications below it.

Customize header fields

Manage the visibility of essential header fields like **Quote Date**, **Shipping Address**, and **Billing Address**.

Report

Templates [icon] | v

Quote [v]

View
Flat list [v]

Header ^

Letterhead European Stand... [v]

Logo

Logo URL (Not Selected)

Logo Scale 100%

Subject [input]

Quote Date

Header Text

Shipping Address

Billing Address

+ Page Break Edit Delete

Download Report [v]

EasternGraphics
visualize your business

Luca Grilli, Via Arcoveggio 5, 40128 Bologna (BO)

EasternGraphics
Via Rimini 7
40100 Bologna
Emilia-Romagna, Italy

Quote No. ARF0123
Date 1/15/24
Quote Date 1/15/24


Shipping Address
EasternGraphics GeneralStorage
Via del Lino 145, 51022 Roma, Lazio, Italy

Billing Address
EasternGraphics
Via Rimini 7, 40100 Bologna, Emilia-Romagna, Italy

Quote ARF0123

Jack Wilson

Person in charge Mr. Luca Grilli
Email luca.grilli@easterngraphics.com
Tel +39 348 495 5852


Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1 CAP overhead acoustic panel True Design Pincettes overhead acoustic panel Series: Pincettes Category: S Fabric type: Fidivi - King Flex screen Finish: King Flex Screen4008 Finish: NitroLeak	3	1,794.00	5,382.00

Special model information

Text in this field triggers a **red warning icon** next to the item for easy identification. This information is always sent to the manufacturer when ordering.

Control its visibility in the quotation, allowing to keep it private.

Special Model Information ⓘ
Is always transferred to the manufacturer during the ordering process. Special designs must be requested from the manufacturer/supplier by the purchaser before the order is placed.

#	Image	Description	SP in EUR	Quantity	TP in EUR
		EAT Eames Segm.Tab. round ø1300 V19 (VS) 40310401 Vitra Eames Tables	2,587.35	1	2,587.35

Report

Templates 📄 | ▾

Quote ▾

View Flat list ▾

Header ▾

Article List ▴

External Item Number

Manufacturer

Series

Article Number

Short Text

Long Text

Variant Text

Special Model Information

Additional Text

📄 Page Break ✎ Edit 🗑️ Delete

Download Report | ▾

Quote

Email info@omnicreation.it Mobile 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
-------------	----------	--------------------------	--------------------------

1  40310401 EAT Eames Segm.Tab. round ø1300 V19 (VS) Vitra Eames Tables	1	2,587.35	2,587.35
---	----------	-----------------	-----------------

Eames Segmented Table round table ø 1300 mm base in die-cast aluminium with levelling glides (10mm) suitable for 4 - 6 people

Table top: dark oak veneer
Segmented base: legs chrome, column basic dark
Electrification: without cut-out
Packaging: standard

Is always transferred to the manufacturer during the ordering process. Special designs must be requested from the manufacturer/supplier by the purchaser before the order is placed.

Price (Gross)	2,940.17	2,940.17
Percent discount 1 (-12%)	-352.82	-352.82
Position Net	2,587.35	2,587.35



2  03A.06.000 Kobi soft Alias Design KOBI SOFT	6	870.00	5,220.00
--	----------	---------------	-----------------

Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium.NOTE: it is possible to choose two

Additional product details

Include additional text for any item in the article list and control its visibility in the report.

This feature is perfect for providing extra information about a product or project area.

Additional text ⓘ

For communication with the customer.
Can optionally be displayed in the report.

Report

Templates

Quote

View
Flat list

Header

Article List

External Item Number

Manufacturer

Series

Article Number

Short Text

Long Text

Variant Text

Special Model Information





Additional Text

+ Page Break Edit Delete

Download Report

Quote

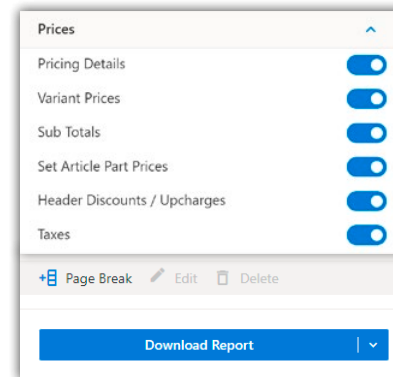
Email info@omnicreation.it Mobile 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1 40310401 EAT Eames Segm.Tab. round ø1300 V19 (VS) Vitra Eames Tables Eames Segmented Table round table ø 1300 mm base in die-cast aluminium with levelling glides (10mm) suitable for 4 - 6 people Table top: dark oak veneer Segmented base: legs chrome, column basic dark Electrification: without cut-out Packaging: standard For communication with the customer. Can optionally be displayed in the report. Price (Gross) 2,940.17 2,940.17 Percent discount 1 (-12%) -352.82 -352.82 Position Net 2,587.35 2,587.35  	1	2,587.35	2,587.35
 2 03A.06.000 kobi soft Alias Design KOBİ SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium NOTE: it is possible to choose two	6	870.00	5,220.00

Article-level price calculations

Choose to hide or show article-level price calculations.

Concealing these details creates a cleaner quote, leading the **customer to focus** on the total amount and product benefits, rather than intricate price breakdowns.



Prices



- Pricing Details
- Variant Prices
- Sub Totals
- Set Article Part Prices
- Header Discounts / Upcharges
- Taxes


+ Page Break Edit Delete

Download Report

Quote

Email info@omnicreation.it Mobile 349 27 72 531

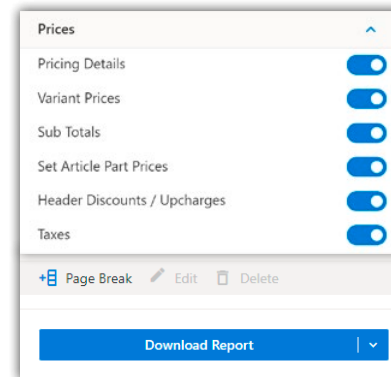
Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1 40310401 EAT Eames Segm.Tab. round ø1300 V19 (V5) Vitra Eames Tables Eames Segmented Table round table ø 1300 mm base in die-cast aluminium with levelling glides (10mm) suitable for 4 - 6 people Table top: dark oak veneer Segmented base: legs chrome, column basic dark Electrification: without cut-out Packaging: standard --> Check with Jack if the size fit properly! Price (Gross) 2,940.17 Percent discount 1 (-12%) -352.82 Position Net 2,587.35	1	2,587.35	2,587.35
 2 03A.06.000 kobi soft Alias Design KOBİ SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium.NOTE: it is possible to choose two different colors for the inner and outer seat cover. Seat type: Alias A Fabric category: Alias Living I	6	870.00	5,220.00



Variant pricing visibility

Configurable products often feature variant properties that can affect the product's base price, resulting in an upcharge.

Control the **visibility of these variants** are on the quotation. While including this detail adds complexity to the final quotation, it also enhances transparency. This approach empowers customers with more information, enabling informed decision-making.



Prices



- Pricing Details
- Variant Prices
- Sub Totals
- Set Article Part Prices
- Header Discounts / Upcharges
- Taxes

+ Page Break Edit Delete

Download Report

Quote

Email info@omnicreation.it Mobile 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
 1 40310401 EAT Eames Segm.Tab. round ø1300 V19 (V5) Vitra Eames Tables Eames Segmented Table round table ø 1300 mm base in die-cast aluminium with levelling glides (10mm) suitable for 4 - 6 people Table top: dark oak veneer Segmented base: legs chrome, column basic dark Electrification: without cut-out Packaging: standard --> Check with Jack if the size fit properly! Price (Gross) 2,940.17 2,940.17 Percent discount 1 (-12%) -352.82 -352.82 surcharge HPL (FS1) 552.00 552.00 surcharge height adjustment (GTI) 957.00 957.00 Position Net 4,096.35 4,096.35	1	2,587.35	2,587.35
 2 03A.06.000 kobi soft Alias Design KOBI SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium.NOTE: it is possible to choose two different colors for the inner and outer seat cover.	6	870.00	5,220.00

Folder subtotals control

Easily control the visibility of folder subtotals.

Control the visibility of **each folder independently** or **collectively**.

Properties

Show Sub Total Yes

Pricing Details

Sub Totals

Header Discounts / Upcharges

Taxes

Set-Article Part Prices





Set Article Sub Items Automatic

+ Page Break Edit Delete

Download Report

Quote


Email info@omnicreation.it Mobile 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
1 Lounge			
1.1  CAP overhead acoustic panel True Design Pincettes overhead acoustic panel	1	1,794.00	1,794.00
1.2  03A.06.000 kobi soft Alias Design KOBİ SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium.NOTE: it is possible to choose two different colors for the inner and outer seat cover.	6	870.00	5,220.00
1.3  GACA007 Mangas Globo Red Haworth Collection GAN Rugs Mangas Globo Red	1	2,550.00	2,550.00
Intermediate total: Lounge			9,564.00
2 Reception			
2.1  823.A5.011 slim Alias Design SLIM Chair with soft (or hard ****) breaking castors, height adjustable and 5-star swivel base with tilt mechanism	5	1,145.00	5,725.00

Display reference numbers

Add external reference numbers to align your quote with your **customer's specification document**.

This alignment allows customers to easily identify and match their references in your quotation.

#	Ext. No.	Image	Description	SP in EUR	Quantity	TP in EUR
1	RIF.0025		EAT Eames Segm.Tab. r... 40310401 Vitra Eames...	2,587.35	1	2,587.35

Report

Templates +

Quote v

View v

Flat list v

Header v

Article List ^

External Item Number

Manufacturer

Series

Article Number

Short Text

Long Text

Variant Text

Special Model Information


Additional Text



+ Page Break ✎ Edit 🗑 Delete


Download Report v

Quote

Email info@omnicreation.it **Mobile** 349 27 72 531

Description	Quantity	SP in EUR <small>(excl. VAT)</small>	TP in EUR <small>(excl. VAT)</small>
 RIF.0025 40310401 EAT Eames Segm.Tab. round ø1300 V19 (VS) Vitra Eames Tables Eames Segmented Table round table ø 1300 mm base in die-cast aluminium with levelling glides (10mm) suitable for 4 - 6 people Table top: dark oak veneer Segmented base: legs chrome, column basic dark Electrification: without cut-out Packaging: standard -> Check with Jack if the size fit properly!	1	2,587.35	2,587.35
Price (Gross)		2,940.17	2,940.17
Percent discount 1 (-12%)		-352.82	-352.82
Position Net		2,587.35	2,587.35

 2 03A.06.000 kobi soft Alias Design KOBİ SOFT Upholstered chair with shell in polyurethane covered with fabric or leather. Support belt and legs in stove enamelled aluminium.NOTE: it is possible to choose two different colors for the inner and outer seat cover.	6	870.00	5,220.00
---	---	--------	----------

Hide product complexity

A set article allows you to hide the complexity of certain products from your customers.

You have the option to **hide sub-articles** within a set article for improved clarity. When sub-articles are shown, you can **hide the prices**, directing the client's focus to the set article's overall price.


Show Sub Items (Report only)
 No

Show Sub Items (Report only)
 Yes

Quote

Email: info@omnicreation.it Mobile: 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
1 Customer Service Desk	3	4,210.00	12,630.00





Net Total: EUR12,630.00
Value Added Tax (20%): EUR2,526.00
Total Price: EUR15,156.00


Quote


Email: info@omnicreation.it Mobile: 349 27 72 531

Description	Quantity	SP in EUR (excl. VAT)	TP in EUR (excl. VAT)
1 Customer Service Desk	3	4,210.00	12,630.00



1.1  KA1610Y0 | KA1610Y0
Bralco | Take-Off Farm
DESK 160x100x75
Leg Finish: Traditional oak melamine
Worktop Finish: Traditional oak melamine
Version: KY1
XERPCode: KA1610Y0
XRIG: MRA
XPIA: MRA

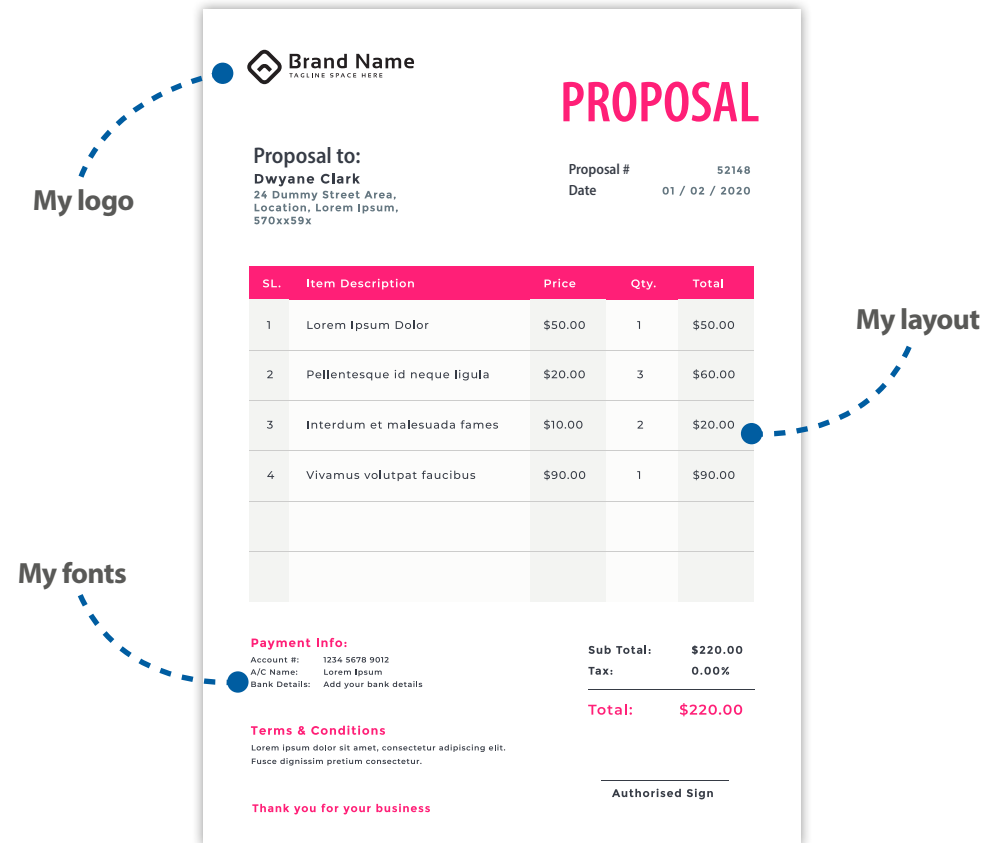
1.2  car013 | car013
Alias Design | SEC
Trolley with structure in extruded aluminium profiles, shelf and 2 drawers in metal, lateral and front panels in methacrylate. Chromed castors and handles in chromed steel wire.
Structure type: Polished
Finish: Polished

1.3  XK03/C | Stool program for collaborative spaces, central leg powdercoated. Fix height 665mm + autoreturn. Seat in one piece, injected in polyurethane fully upholstered.

Customized report solutions

If the default report layout doesn't fit your needs, we can create a customized report that matches your **corporate branding and specific quotation requirements.**

[Contact](#) us for a personalized proposal.



Brand Name
TAGLINE SPACE HERE

PROPOSAL

Proposal to:
Dwyane Clark
24 Dummy Street Area,
Location, Lorem Ipsum,
570xx59x

Proposal # 52148
Date 01 / 02 / 2020

SL.	Item Description	Price	Qty.	Total
1	Lorem Ipsum Dolor	\$50.00	1	\$50.00
2	Pellentesque id neque ligula	\$20.00	3	\$60.00
3	Interdum et malesuada fames	\$10.00	2	\$20.00
4	Vivamus volutpat faucibus	\$90.00	1	\$90.00

Payment Info:
Account #: 1234 5678 9012
A/C Name: Lorem Ipsum
Bank Details: Add your bank details

Sub Total: \$220.00
Tax: 0.00%
Total: \$220.00

Terms & Conditions
Lorem ipsum dolor sit amet, consectetur adipiscing elit.
Fusce dignissim pretium consectetur.

Thank you for your business

Authorised Sign

↔ Export/Integration

Integrate with other systems

Export project data to seamlessly integrate with external applications, **enhancing business efficiency.**

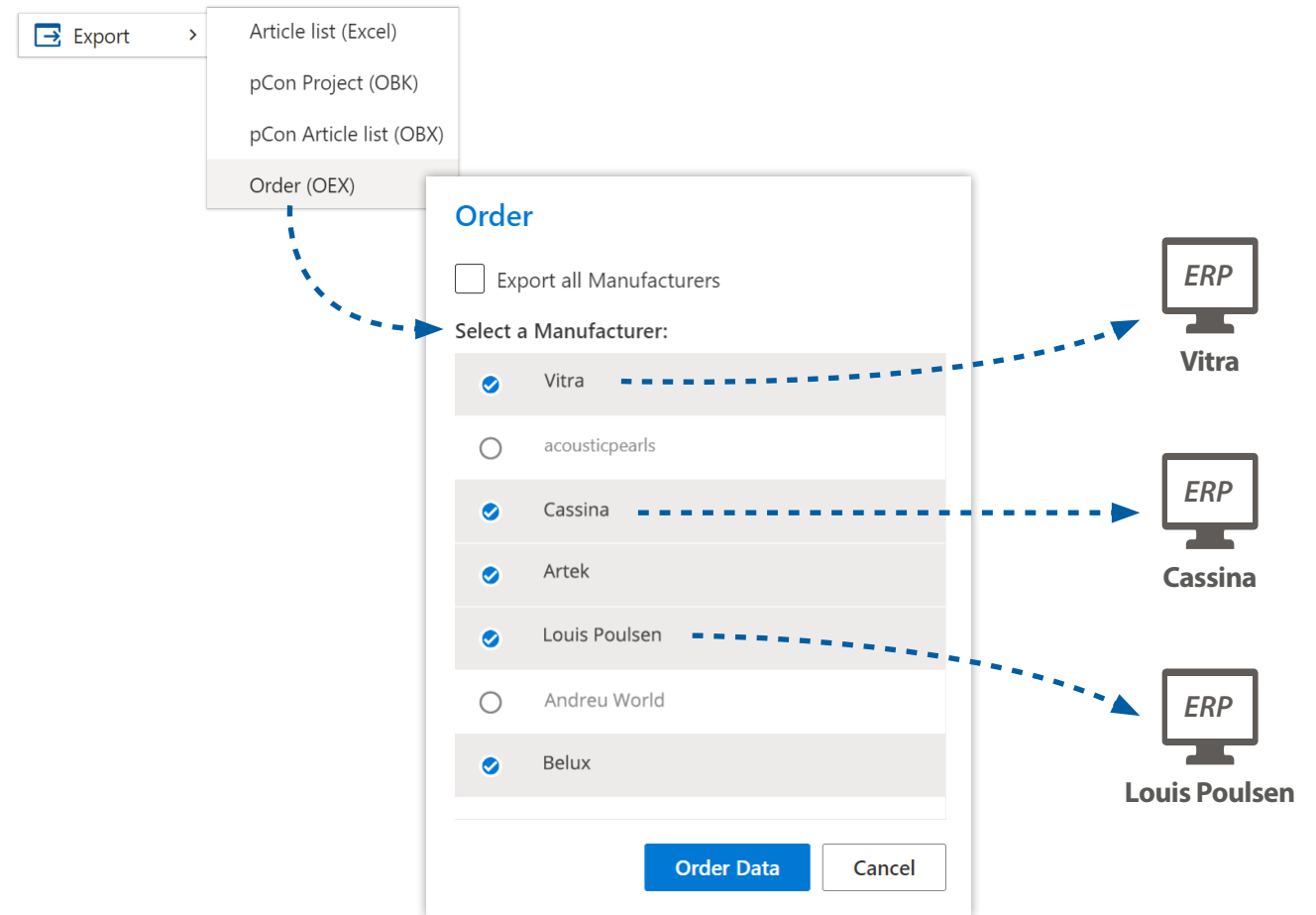
Export quotes as XML, a universal format optimized for data exchange, ensuring smooth ERP or CRM integrations.



Generate order

Effortlessly create an order file for the manufacturer using the OEX (Order EXchange) format. It's widely recognized in the furniture sector, created and endorsed by the German Manufacturer's Association for enhanced efficiency.

Generate a **unified** order file or automatically produce **separate** files for each manufacturer.



Customize order export

Before creating the OEX file, you can personalize it for **greater integration flexibility**, including exporting images, detailed price calculations, set articles, and more.

Order - Export All

- i Order Data**
- Main Address
- Shipping Address
- Billing Address
- Supplier Address
- Delivery Options

OEX Version
3.0

Document Type
Order

Order Type
Standard

Export Article Images Export Set Articles

Export Purchase Calculation Attach OBX

Export Sales Calculation Attach PDF

Quote Data
Quote No. N/A

Order Data
Order E-Mail
jackwilson@opendesign.com

Order Number *
ORD4002

Order Information

Vendor Number

Client No. *
CLI310

Condition No.

Client ID

[Send Order](#) [Download Order](#) [Download PDF](#) [Cancel](#)

 Investment



Investment

pCon.basket PRO is available with a monthly subscription license, assigned to the individual user and not tied to the computer on which it is being used.

39€

month / user

☎ +39 051 587 5509

✉ contatto@easterngraphics.com

- No long-term commitment
- After the initial 12-month period, you can cancel with 30 days' notice
- Always work with the latest version
- No risk of losing license

Curious?
Try it free
for 30 days.

Get in touch!